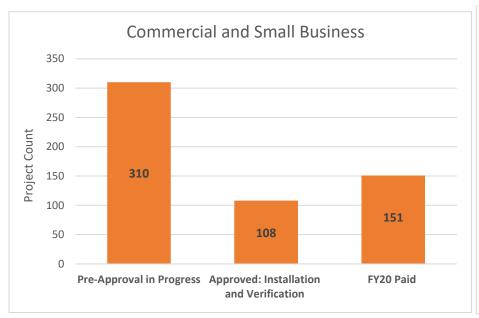
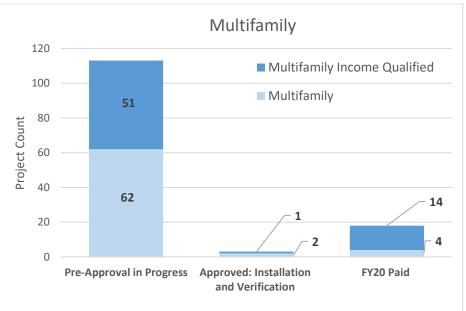
Figure 1: Commercial and Multifamily Project Pipeline





Project Pipeline Notes:

- 1. Figures includes all leads and applications, regardless of estimated rebate amount.
- 2. "Pre-Approval in Progress" includes: 1) customer/contractor submitted leads; 2) applications in development but not yet submitted to Austin Energy; and 3) applications submitted to Austin Energy that are under review for eligibility and approval of project scope.
- 3. "Approved: Installation and Verification" includes projects: 1) approved with installation underway; and 2) where installation is complete and final inspection and quality review are ongoing.
- 4. "FY20 Projects Paid" includes projects in which the check or payment has been distributed to the customer in FY20 (since Oct. 10, 2019)
- 5. In coordination with the customer and contractor, Austin Energy periodically removes leads and new applications that do not proceed to Installation.
- 6. Special Note: In response to COVID-19, multifamily projects have been postponed. The number of Commercial and Small Business Lighting projects have also decreased and staff are conducting remote inspections where possible.

Table 1: Multifamily and Multifamily Income Qualified – Estimated RCA Project Pipeline (for estimated rebates >\$61k)

Program	Latest Workflow	Enrollment #	Location Name	Installation Address	Council District	Estimated kW w TDS	Estimated kWh w TDS	Estimated \$ Incentive	Measures Planned	Total # of Units
Multifamily	Installation	1184360	Iron Horse Flats*	1930 W RUNDBERG LN	4	58.4	204,004	\$95,630	Lighting, Smart Thermostats, HVAC Tune-Up,	200
Multifamily Income Qualified	Payment Issued	1183051	Runnymede Apartments	1101 RUTLAND DR	4	76.3	249,420	\$152,004	Attic Insulation, Smart Thermostats, HVAC Tune-Up	252
Multifamily Income Qualified	Installation	1186819	Bridge At Northwest Hills	3600 GREYSTONE DR	10	29.8	115,911	\$94,200	Attic Insulation, Smart Thermostats, Plenum Redesign and Remediation, HVAC Tune-Up	314

Table 2: Commercial and Small Business – Estimated RCA Project Pipeline (for estimated rebates >\$61k)

Program	Latest Workflow	Enrollment Number	Location Name	Installation Address	Council District	Estimated kW w TDS	Estimated kWh w TDS	Estimated \$ Incentive	Measures Planned
Commercial	Payment Issued	1188504	Seton Healthcare	1201 W 38TH ST	10	571	2,626,953	\$139,879	Lighting
Commercial	Installation	1179740	Atria Senior Living*	9306 GREAT HILLS TRL	10	220	839,176	\$63,335	Lighting

Notes:

- 1. * indicates projects in which the RCA Fact Sheet was previously submitted
- 2. Rebates, kW, and kWh are subject to change pending final installation scope and site inspections.
- 3. The above pipeline only includes projects that, upon completion of the pre-installation inspection, exceed \$61k in estimated rebates. RCA Fact Sheets will be provided for these projects based on the approved scope.
- 4. Estimated kW and kWh savings include estimated transmission and distribution system losses (TDS).



MULTIFAMILY REBATE FACT SHEET Bridge at Northwest Hills

Note: Data reflects the proposal scope prior to installation and is subject to change pending final installation and inspection.

Property Name	Bridge At Northwest Hills
Customer Name	City of Austin Housing Authority
Property Address	3600 Greystone Dr.
Year Built	1978
Average Rent per Floor Plan ¹	1BR \$987 2BR \$1,326
Number of Rentable Units	314
Housing Type	Market Rate (non-profit owner)
Water Heater Type	Electric
Electric Utilization Intensity (EUI)	9.97
Average Electric Utilization Intensity for cohort ²	8.05
Project and Rebate	
Total Project Costs - Estimated	\$279,184
Total Rebate - Estimated	\$279,184
% of Total Construction Costs	100%
Rebate per Unit - Estimated	\$895
Note(s)	

Project currently postponed due to COVID-19. When program resumes, installation of attic insulation, HVAC Tune-up, LED Lighting, smart thermostats, and plenum redesign and remediation will continue.

Project Annual Savings at 100% Occupancy	
Kilowatt (kW) Saved - Estimated	253.1
Kilowatt-hours (kWh) - Estimated	598,346
\$/kW - Estimated	\$1,103/kW
Annual Dollar Savings Per Unit - Estimated ³	\$180

Scope of Work

Measure	Rebate Amount - Estimated	kW Saved – Estimated	kWh Saved – Estimated	\$/kW	Annual Dollar Savings Per Unit ⁴
Attic Insulation	\$56,250.00	28.8	25,536	\$1,955	\$8
HVAC Tune-Up	\$94,200.00	29.8	115,911	\$3,161	\$35
Lighting	\$17,784.00	26.8	17,021	\$664	\$5
Plenum Redesign and Remediation	\$56,000.00	140.4	283,186	\$398	\$85
Smart Thermostat	\$54,950.00	27.4	156,691	\$2,008	\$47
Total	\$279,184.00	253.1	598,346	\$1,103	\$180

Measures Performed in last 10 years at this property	Completion Date	Rebate Amount
noi	ne	

¹ Source: CoStar

² Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

³ Calculation based on 10 cents per kWh

⁴ Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



MULTIFAMILY REBATE FACT SHEET Runnymede Apartments

Note: Data reflects final installation and inspection; some values may have changed since original proposal scope.

Property Name	Runnymede
Customer Name	San Antonio Affordable Housing Corp. (SAAHC)
Property Address	1101 Rutland Dr.
Year Built	1972 (2008 Renovation)
Average Rent per Floor Plan	1BR \$929 2BR \$1,115 3BR \$1,288
Number of Rentable Units ¹	252
Housing Type	Section 8 Voucher; Income Restricted (Max \$35,500/year); Non-profit
Water Heater Type	Gas
Electric Utilization Intensity (EUI)	9.97
Average Electric Utilization Intensity for cohort ²	8.05
Project and Rebate	
Total Project Costs - Estimated	\$152,004
Total Rebate - Estimated	\$152,004
% of Total Construction Costs	100%
Rebate per Unit - Estimated	\$603
Note(s)	

Note(s)

Initial project completion includes HVAC tune-up & smart thermostats installed in 249 units and attic insulation added to 15 of 21 buildings. Project postponed due to COVID-19, remaining units and buildings to be completed when appropriate.

Project Annual Savings at 100% Occupancy	
Kilowatt (kW) Saved - Estimated	76.3 kW
Kilowatt-hours (kWh) - Estimated	249,420 kWh
\$/kW - Estimated	\$1,991/kW
Annual Dollar Savings Per Unit - Estimated ³	\$92

Scope of Work

Measure	Rebate Amount - Estimated	kW Saved – Estimated	kWh Saved – Estimated	\$/kW	Annual Dollar Savings Per Unit ⁴
Attic Insulation	\$47,424	22.6	711	\$2,095/kW	0
Smart Thermostats	\$37,350	32.0	124,255	\$1,722/kW	\$46
HVAC Tune-Up	\$67,230	21.7	124,454	\$2,101/kW	\$46
Total	\$152,004	76.3	249,420	\$1,991/kW	\$92

Measures Performed in last 10 years at this property	Completion Date	Rebate Amount
Duct Remediation & Sealing	12/10/2018	\$45,577.25

¹ Source: CoStar

² Cohort Type is determined by the year the property is built and the heating type (either gas or electric)

³ Calculation based on 10 cents per kWh

⁴ Energy (kWh) and dollars (\$) saved per project varies by both the size of the project and the type of heating. Projects with electric heat generally have higher savings than projects with gas heat.



COMMERCIAL REBATE FACT SHEET Seton Healthcare

Note: Data reflects final installation and inspection; some values may have changed since original proposal scope.

Property Name	Seton Healthcare				
Customer Name	Seton Healthcare				
Property Address	1201 West 38 th St	eet, Austin, TX 7870	05		
Total Square Feet	792,332				
Year Built	1975				
Air Conditioner Tonnage	2000				
Water Heater Type	Gas				
Total Project Costs - Final	\$530,623				
Total Rebate – Final	\$155,570				
% of Total Construction Costs	29%				
Note(s) Seton Healthcare at West 38 th Street are r	etrofitting their existing lightir	ng with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r	etrofitting their existing lightir	g with high efficien	cy LED lights.		
	etrofitting their existing lightin	ng with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final)		g with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final	529 kW	ng with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final	529 kW 2,434,704 kWh	g with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final	529 kW 2,434,704 kWh	ng with high efficien	cy LED lights.		
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final \$/kW	529 kW 2,434,704 kWh	kW Saved – Estimated	kWh Save	ed –	\$/kW
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final \$/kW Scope of Work	529 kW 2,434,704 kWh \$294/kW	kW Saved –	kWh Save	ed –	\$/kW \$294/kW
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final \$/kW Scope of Work Measure	529 kW 2,434,704 kWh \$294/kW Rebate - Estimated	kW Saved – Estimated	kWh Save	ed –	
Seton Healthcare at West 38 th Street are r Project Annual Savings (Final) Kilowatt (kW) - Final Kilowatt-hours (kWh) - Final \$/kW Scope of Work Measure	529 kW 2,434,704 kWh \$294/kW Rebate - Estimated \$ 155,570	kW Saved – Estimated	kWh Save Estimate 2,434,70	ed – ed 04	